## Entrepreneurship Awareness Program 2020-21

A 40 day program on entrepreneurship awareness was conducted by the MSMI-DL of Mumbui in association with A. G. Patil Institute of Technology, Solapur

Venue: Conference Hall, Building No.2

Date & Dime: From 22/02/2021 to 05/03/2021 Daily 10:00 to 4:00

> Total Registered Participants: 25 Total Attended Participants: 60

> > Coordinated by Prof. S. N. Upadhe

### Program Schedule

Date	Session	Name of Faculty	Topies
		A Company of the Comp	Day I
2/02/21		Dr. V. V. Potdar	Inauguration and Motivation speech
Marketon I & Brigary	11	Mr. Ram Sutar	Needs of Entrepreneurship.
on the same of the later was	111	Mr. Shinde H. S.	Benefits of EAP.
Page Marie	and other		Day 2
	1	Prof. Upadhe S. N.	Intellectual property rights basics
	11	Dr. V. V. Potdar	Design Thinking
			Day 3
Selection and Colors of	1	Prof. Swami P.S	Yoga for entrepreneurs
C-RP-No. (See Turn No. 1971). The control of the co	11	Mr. Ram Sutar	Entrepreneurship Traits, Marketing
			Day 4
	11	Dr. Darekar R. V.	Market Survey & Demand Analysis
	11	Prof. Swami P.S.	Yoga for entrepreneurs
J. State			Day 5
10 MIN A	1	Mr. Deshpande S.	Banking & Finance
	11	Prof. S. V. Kulkarni	Narayan Murthy a case study
10.2	70. 30.1		Day 6
	I	Prof. Ligade A. S.	Quality Management
	II	Dr. Darekar R. V.	Business functioning in critical time
	THE PERCENT		Day 7
	I	Prof. Chakole M. M.	Case studies of successful entrepreneurs
	II	Prof. Upadhe S. N.	New Product identification Case Study
			Day 8
A long	I	Prof. Chakole M. M.	Case studies of successful entrepreneurs
	II	Mr. Ram Sutar	How to approach for Bank Financial Scheme
			Day 9
43	1	Prof. Upadhe S. N.	Incubation activity in academic institutes
	11	Dr. V. V. Potdar	Goal Setting
			Day 10
3. 1. 3. (1.)	T I	Mr. Nagesh Kokare	Qualities of Successful Entrepreneur.
	- 11	Mr. Nagesh Kokare	Basics of Management.
	111	Mr. Ram Sutar	Project Profile creation
	IV		Valedictory Function

### Photographs

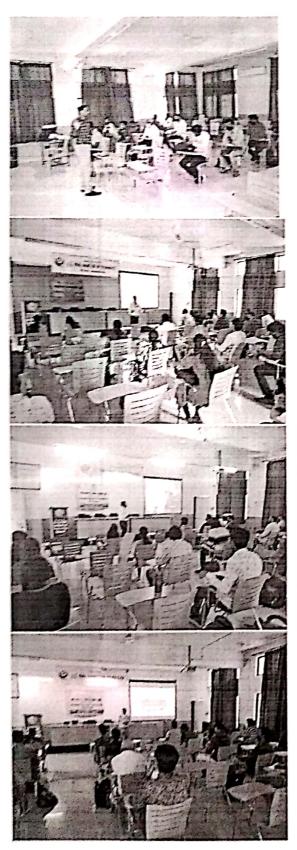








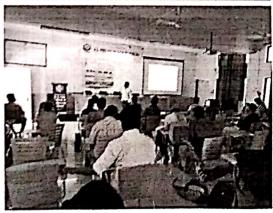
















### List of Students

# Name, Address and Contact Details.

	A ABBREE	ADHAR NO	CONTACT NO	pos	EDUCATION
SR.NO	NAME & ADDRESS Payal Satyanarayan Inamdar	632073692833	8668294008	7/12/1997	Diploma
1	Mangalwar Peth, Solapur 413002	896921300061	9022708480	19/3/2000	Diploma
2	Aishwarya Rajaram Jakka Vidigharkool, Sagar chowk , Solapur 413005	890921300001		anamara in a series de constitución.	Diploma
3	Yasmeen Taherbasha Makandar ,Moulali chouk, Solapur 413003	964205642982	9113641184	14/8/1998	
4	Shweta Prabhuling Kantimath Vijapur Road, Solapur 413004	339579528604	7972610123	17/7/1999	12th
5	Akanksha Pravin Babar Mandrup, South Solapur, Solapur 413221	489758492301	9834268363	8/3/2000	12th
6	Laxmi Kalgonda Patil Kanchanganga Nagar, Solapur 413008	796674615141	9322006607	18/12/1998	12th
7	Faizan B.H. Rachbhare 583, Sakhar Peth, Solapur 413005	634009160624	8669779827	14/12/1997	12th
8	Aaquib Arif Shaikh 561, North Sadar Bazar, Solapur 413003	648017929928	8830463266	23/8/1999	Diploma
9	Shehmej Umar Nurase Guru Raghvendra Nagar Solapur 413005	864126526235	7741989804	24/5/1998	Diploma
10	Anuprita Aravind Bidarkote Amrut Nagar, Jule solapur, Solapur 413004	273328728425	9370716546	15/4/2000	12th
11	Vinayak Bhimashankar Patrut Samarth Chowk, Solapur 413002	327501068473	8421040256	16/6/1995	Diploma
12	Prasad Dattatray Yemul 19, Dajipeth, Solapur 413005	858764823773	8669076865	9/7/1999	Diploma
13	Salman Jameel Turup 526, New Pacha Peth, Solapur 413006	934122422433	8208728022	20/6/2000	Diploma
14	Naim Rafik Bagwan Godatai Vidi Gharkul, Solapur 413005	436856336429	9766195934	11/10/1997	Diploma
15	Vinayak Chandrakant Ghadage Rajiv Nagar, Solapur	219078417172	9158010829	21/8/1997	Diploma

SR.NO	NAME & ADDRESS	ADHAR NO	CONTACT NO	DOB	EDUCATION
16	Mayuresh Ganesh Gawali Pranav Nagar, Jule Solapur 413224	507675365578	9423330419	15/2/2000	Diploma
17	Shakir Sharif Shaikh 318, Vijapur Naka, Solapur 413004	480102688590	8830949892	7/6/1999	Diploma
18	Vinay Dattatraya Gajadhane Datta nagar, Jule Solapur, Solapur 413004	761452407187	7350709666	12/4/1997	Diploma
19	Pravesh Ambadas Maindargikar New DHondiba wasti, Solapur	201867901993	9130481500	14/5/1998	Diploma
20	Suhaib Fazal Khan Arya Chanakya Nagar, Saiful, Solapur 413004	536566417413	9604646295	1/6/2000	Diploma
21	Mayuresh Nitin Ekbote SRPF Camp, Solapur 413008	780465908530	7264025609	17/6/1999	12th
22	Sabir Faruque Hangargekar Mulegan Road, Solapur 413005	844279859187	9511619931	14/2/1999	Diploma
23	Samarth Suresh Byagehalli Tadwal Solapur, 413008	680341546040	7030982290	05/6/1999	12th
24	Amit Shilvant Tigalpalli 252 KUmbhar galli, Solapur 413003	309791111800	8485802508	30/8/1995	Diploma
25	Ajinkya Ganesh Kulkarni Damaninagar, Solapur 413001	973047554421	9518590844	29/11/1999	12th

Coordinator

HoD

Name of the student	CLASS	BRANCH
Sonali Prakash Mane	Final year	Civil Engineering
Kulkarni Guruprasad Gurudatta	B tech 4th year	Civil engineering
Shweta Kanthimath	BE (Final Year)	Civil Engineering
Sohel	BE civil final year	Civil engineering
Shaikh Aaquib Arif	4th year	Civil Engineering
Sonali Prakash Mane	BE	Civil Engineering
Aishwarya Rajaram Jakka	Fourth year	Civil engineering
Govardhan Amarnath Mhantati	Final year	Civil Engineering
Shweta Kanthimath	BE (Final Year)	Civil Engineering
Naim Rafik Bagwan	BE	Civil
Payal Inamdar	Fourth	Civil
Shivani Bajrang Shevatekar	BE	Civil
Sanket Rajkumar Pawar	Final Year	Civil
Prasad Yemul	BE	Civil
Laxmi kalgonda patil	BE	Civil
Ejaz Ahmed Farooque Shaikh	BE	Civil
Vinayak Chandrakant Ghadage	BE	Civil
Faizan BashirHusain Rachbhare	4th	Civil
Yasmeen Taherbasha Makandar	B.tech final year.	Civil
Akash Dharmendra Bhingare	Final Year	Civil
Manisha Shantikumar Gajeli	Funal year	CE

Name of the student	Principles of the Parish of th	A Section Control of the Control of
Archana Hattale	CLASS	BRANCH
Sonali Govind Chavan	lit.	CBE
Mayun Shimiwas Kurapati	Final year	Car
Lavanya Narayan Kurapati	B. Tech	Car
Samath surable	Final Year	CBE
Samarth suresh bagehalli	final year	CBI
Monik Rayesham Gundeti	Ut	CBH
Riyaz Ahmed Jabbarmiyan Pathan	Final Year	A CONTRACTOR OF THE PARTY OF TH
Gaea Hangargekar	ti Tech- final year	OBL
Mayuri Shriniwas Kurapati	Final year	CBI
Shital kundan kamble	Final	CSE
Anupreeta Arvind Bidarkote	THE RESIDENCE OF THE PARTY OF T	Cao
Akanksha Pravin Babar	Final Year	Computer Engineering
Akshay Gindhar Bhimanpalli	Final Year	Computer Engineering
Shirisha Janardhan Yaldandi	Final year	Computer Engineering
Akanksha Pravin Babar	Final year	Computer Engineering
TOTAL CHORE	Final Year	Computer Engineering

Sparing of the student		The case	
Protection to partie	CLASS	271.4.00.10	
Approved the population of principles	The pass		The second secon
I The the By store California		<b>建</b> 有于(	A CONTRACTOR OF THE PARTY OF TH
Province Administration to province	to e	ENT	
Named Charlesons Larges	Air years	Carbona & whi tries	CHAPTER AND STR
	And the second second second second second	Mississimus and lake	CYPEROVAL COLUMN TARROLL COLUMN TARR

Name of the student	CLASS	BRANCH	
Aishwarya Sharanappa Ka	Be	Mechanical engineering	The state of the s
Shakir Shaikh	Final year	Mechanical engineering	er til ger venter gren i valle i frem usen av som (b), mrti vedlik har manne medla. Alme gestelning gamenne med
Vishal Mhetre	Final year	Mechanical Engineering	
Mayuresh Ganesh Gawali	Final Year	Mechanical Engineering	The state of the s
Prathamesh Khamitkar	Final year	Mechanical engineering	
Pravesh Ambadas Mainda	Final Year	Mechanical Engineering	AND THE PROPERTY OF THE PROPER
Amit Shilvant Tigalpatli	Final Year	Mechanical Engineering	
Sneha Chandramohan Ga	Btech Final Year	Mechanical Engineering	A STATE OF THE PARTY OF THE PAR
Khan Suhaib Fazai	BE	Mechanical Engineering	
Kashete vinayak ratnakar	BE	Mechanical engineering	
Swarali Ravindra Bhosale	Final Year	Mechanical engineering	
Balkrushna prakash Telsa	Tyme	Mechanical	
Vinay Gajdhane	Final Year	Mechanical	
Yogesh Tonpe	A	Mechanical	
Abhishek Ambure Final year		Mechanical	

### Entrepreneurship Awareness Program 2020-21

### **Summary:**

In association with DIC Solapur & MSME DI Mumbai the program was arranged for the students of our institute.

The main objective of the program was to create awareness about entrepreneurship among the students and motivate them to work on start-ups etc.

Students from all four branches of engineering were among the participants. Many experts from different sectors guided the students.

### Entrepreneurship Awareness Program 2020-21 Final Test for assessment of participants

	Total Questions: 15 Total Marks: 15 Duration: 30 minutes All questions are compulsory/Tick the appropriate answer with blue ink pen only.
	Name of Participant: Branch: Year:
	<ol> <li>An individual who initiates, creates and manages a new business can be called</li> <li>A. A leader</li> <li>A manager</li> <li>An entrepreneur</li> <li>A professional</li> </ol>
	2. Trademarks relate to A. Practice and knowledge acquired through experience B. The protection of proprietary information of commercial value C. The right to reproduce one's own original work D. Brand identity
	3. Which could provide an individual with the motivation to start a new business venture? A. The financial rewards. B. A desire to be independent. C. Risk-taking D. All the above.
]	4. Which of the following factors would not be included in a PESTLE analysis? A. Government re-cycling policy. 3. Proposed reduction in interest rates. C. Competitor activity. D. Demographic changes.
I	5. Which industrial sector tends to naturally promote small-scale businesses and Entrepreneurship, and generally has lower barriers to market entry?  A. Service.  B. Manufacturing.  C. Distribution.

D. Agriculture.
<ul><li>6. Why are small businesses important to a country's economy?</li><li>A. They give an outlet for entrepreneurs.</li><li>B. They can provide specialist support to larger companies.</li><li>C. They can be innovators of new products.</li><li>D. All the above.</li></ul>
7. A business arrangement where one party allows another party to use a business name and sell its products or services is known as  A. A cooperative.  B. A franchise.  C. An owner-manager business.  D. A limited company.
<ul><li>8. Which of the following is the reason for business failure</li><li>A. Lack of market research.</li><li>B. Poor financial control.</li><li>C. Poor management.</li><li>D. All the above.</li></ul>
<ul> <li>9. The use of informal networks by entrepreneurs to gather information is known as</li> <li>A. Secondary research.</li> <li>B. Entrepreneurial networking.</li> <li>C. Informal parameters.</li> <li>D. Marketing</li> </ul>
<ul> <li>10. Good sources of information for an entrepreneur about competitors can be obtained from</li> <li>A. Websites.</li> <li>B. Product information leaflets.</li> <li>C. Company reports and published accounts.</li> <li>D. All the above.</li> </ul>
11. A new venture's business plan is important because  A. It helps to persuade others to commit funding to the venture.  B. Can help demonstrate the viability of the venture.  C. Provides a guide for business activities by defining objectives.  D. All the above.
12. Primary data is A. the most important data.

<ul><li>B. the data that is collected first.</li><li>C. new data specifically collected for a project.</li><li>D. data that is collected second</li></ul>
13. Innovation can best be defined as A. the generation of new ideas B. the evolution of new ideas C. the opposite of creativity D. the successful exploitation of new ideas
<ul><li>14. Which of these statements best describes the context for entrepreneurship?</li><li>A. Entrepreneurship takes place in small businesses.</li><li>B. Entrepreneurship takes place in large businesses.</li><li>C. Entrepreneurship takes place in a wide variety of contexts.</li><li>D. Entrepreneurship does not take place in social enterprises.</li></ul>
15. Entrepreneurs are motivated by A. money B. personal values C. pull influences. D. All the above.

### Entrepreneurship Awareness Program 2020-21 Final Test for assessment of participants

Total Questions: 15  Total Marks: 15  Duration: 30 minutes  All questions are compulsory/Tick the appropriate answer with blue ink pen only.
Name of Participant: Vinayak Patrut Branch: Givil Eng. Year: BE
1. An individual who initiates, creates and manages a new business can be called  A. A leader  B. A manager  C. An entrepreneur  D. A professional
<ul> <li>2. Trademarks relate to</li> <li>A. Practice and knowledge acquired through experience</li> <li>B. The protection of proprietary information of commercial value</li> <li>C. The right to reproduce one's own original work</li> <li>D. Brand identity</li> </ul>
<ul><li>3. Which could provide an individual with the motivation to start a new business venture?</li><li>A. The financial rewards.</li><li>B. A desire to be independent.</li><li>C. Risk-taking</li><li>D. All the above.</li></ul>
4. Which of the following factors would not be included in a PESTLE analysis? A. Government re-cycling policy. B. Proposed reduction in interest rates.  C. Competitor activity. D. Demographic changes.
5. Which industrial sector tends to naturally promote small-scale businesses and Entrepreneurship, and generally has lower barriers to market entry? A. Service.  B. Manufacturing. C. Distribution.

D. Agriculture.
<ul><li>6. Why are small businesses important to a country's economy?</li><li>A. They give an outlet for entrepreneurs.</li><li>B. They can provide specialist support to larger companies.</li><li>C. They can be innovators of new products.</li><li>D. All the above.</li></ul>
7. A business arrangement where one party allows another party to use a business name and sell its products or services is known as  A. A cooperative.  B. A franchise.  C. An owner-manager business.  D. A limited company.
8. Which of the following is the reason for business failure A. Lack of market research. B. Poor financial control. C. Poor management. D. All the above.
<ul> <li>9. The use of informal networks by entrepreneurs to gather information is known as</li> <li>A. Secondary research.</li> <li>B. Entrepreneurial networking.</li> <li>C. Informal parameters.</li> <li>D. Marketing</li> </ul>
<ul> <li>10. Good sources of information for an entrepreneur about competitors can be obtained from</li> <li>A. Websites.</li> <li>B. Product information leaflets.</li> <li>C. Company reports and published accounts.</li> <li>D. All the above.</li> </ul>
11. A new venture's business plan is important because  A. It helps to persuade others to commit funding to the venture.  B. Can help demonstrate the viability of the venture.  C. Provides a guide for business activities by defining objectives.  D. All the above.
12. Primary data is A. the most important data.

B. the data that is collected first. L. new data specifically collected for a project.
D. data that is collected second
13. Innovation can best be defined as
A. the generation of new ideas
B. the evolution of new ideas
L. the opposite of creativity
D. the successful exploitation of new ideas
<ul> <li>14. Which of these statements best describes the context for entrepreneurship?</li> <li>A. Entrepreneurship takes place in small businesses.</li> <li>B. Entrepreneurship takes place in large businesses.</li> <li>C. Entrepreneurship takes place in a wide variety of contexts.</li> <li>D. Entrepreneurship does not take place in social enterprises.</li> </ul>
15. Entrepreneurs are motivated by A. money B. personal values C. pull influences. D. All the above.



### आर मरका

Government of India

The Major Statem Statement

Ministry of Micro Small & Medium Enterprises

Statement of Micro Small & Medium Enterprises

(Office of Description Commissioner

(Apr. Major Major Medium Enterprises)

### प्रतिज्ञाणिता प्रमाणस्य Certificate of Participation

प्रमानित किया जात है कि की किसाबक भीमाधाकर प्राष्ट्रह सुध्रु की भीमाध्यकर प्राष्ट्रह न क्षेत्रका द्वारा आधीरत उद्योत्सता जागरस्त्रकता कार्यक्रम (देश्या) हिस्तक उद्याव देवदा में जनगण उपयोग तक विषय प्रद्योगिता आगरस्कता कार्यक्रम किसी क्षेत्रसम्माद्योग्निस्टेस्ट्रेस्ट्रेस्ट्रिस्ट्रेस्ट्र और हुट्यालीकी सालापुर में प्रोधीयन किया गया और माध्यलापुरेक पूर्ण किया

The constraint of the property of the constraint of the constraint

Legan of the London State

The second of the properties of the second o

नमाना प्रभार अधिकारी

AR SOM

MONTO STOR MONTO OF THOM MONUMENT ASSOCIA

engenue lanur renengto é vészágládbás Separatur in Orton ki-timet vészákelhacsográdó Indinat banki VI Sociatoky, Ledin

SUMMEDICATION BAT

the will among the widow

# MSME-DI Mumbai

# Entrepreneurship Development Program Place: A. G. Patil Institute of Technology, Solapur

0	יבסכו במי בי ובמכו רמו					Cian	Cianatura of the participat	- Luivita					
2 10	Many of the Bratistan	1, 10, 11	10.00.00	1, 00 1,		16 17 19	יים יוי ני גע גני	23.21	102/20	16/20/60	102/02/20	04/03/21	05/03/21
Sr. NO.	Sr. No.   Name of the Participant	M-Aud3	-	17-70-ty	Q	-	13	17-70-07	V.7			_	17/00/0
н	Kalmath S. P. Fineto Suctor	E. Simels		-	The state of the s	-30	THE STATE OF THE S	1		-		_	
,	Distantate A A	M. W. Backet Widalle		600	W. Les Leaf	Phlasket	901		40			-	
7	DIAUSKOK M.A	E. VALLING WASSILE	Missilet	800	Wisser !	Propriet	SH)		21		_	_	
"		M. B. British	and the	60	them.	生物	600		Z		_		
n	Beider H. P	E: Perbon Form	Forther.	60	15.450	Hotory	as		6.3		_	_	
. <		Missumera (Wilmer	(posmeen	A.B.	80	(John Co)	Jestinces (Jake		Sem 6	Comer	_		
	Makandor (TB	E. Bannin ( Vinner)	(Towns	BOSMERD	(Sommore)	Berein	Bringer		90	Por 1			
u		M:Abulle	6-00	99.	40	00	( leather)		KIN VIN	Akuahard)	(Malkey		
n	Approved A. K.	E: 80	64	AB	84	Cla	len	_	1	401	White Con	Name .	
1		M: paged found:M	Longon	gongen)	Lornod	ad	Ou		30	Payed.		-	
0	Framolor. Payal	E. Pongol Pouros	Power	Project/	Joseph.	AU	00			60			plane su
,	) \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	MIJAKENA	Jaktar	出来を	THEADHA	90	By		P	STAPLED.	_		
	Lakka Alsman Elakhan Laytane	E:JAKBAR		JAKERAR CIDEKAL	GALKAL	Car	and			77			
0		M.Orth Chi			7	(MIH)	CHIEF		True (D	(Docet)			
0	Late Laxini A	E. (Para) (Unity		一面码		Cram	CHIEF -	\		FOL	1	_	
d	Grazen of the stands W	M Garan	_	-		-	Chartery !	G'	كبعكت المعتملا	curzen	المجتنما	-	
	ולמנחטחמדנישש	E. Clarke		34	Pair se	- 1	17 contraction	,	18	J. O.	ap	_	
10	WO THE WORLD	MOST		Plants.	1	3	Ships of the state	ران -	られた	128h	District Of		
	Snakn Maguen	1E:00000		32-15	17.80	21/50	11250		Cel	S.	P. O.		
11	Maywesh Guryl; Mittand Minist	M: Preset	Vernote	Write.	613	Mach.	المتدردة		YEAR IN	Jan J	D. Carrio		
1		E. Warner Markett	Maria	V ruet	(6.8)	reace	7,445		Cue	5	Vare C		
12	Whan Cutails to	N.C. D.				-	2	\ \ -					
7	And Suiday. F	E. Const		马		2		^\	*	2			
13	Glodoge Vinoyak Mierry & Overlas	Mierry	المراجعة المراجعة	大きないと	1	المرافين	11.00	<u>ري</u> ا ،	Olivery Curyo	tokan	4		
2	7	E. Ormy & Owayas	gotavno	Diray H.	Bright	- Server	Ours of	1	Martin .	d hed	Jeton O		
			-	_	_				-				

				T				ne promote years			TT		ТТ	1	1				
,			energy of the second	2.540		and the same of th	,	·	E.S.								-		
1	77	1/4.7	· VPs	E		1		A A	- 3		1	did			3	To the state of th	VII.		۵.
1 - - - - - - - - - - - - - - - - - - -	Complete Court		B		1	18402				\$300 M		Charles A		1.1	Q		2	WENT I	1
		A COLA	1	9		Seller Seller	(1)	1 2 2	13/5/6/6	Sums 1	水水	Danash -	- Adden	4 huer	E			五	植
	2000	Son BRILL	17			Carry.	Solv.	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ 3	なる	1	Rough	Macon	- Awar		म्यान ।		-   Small	OF THE PERSON NAMED IN COLUMN TO THE
		Tage !	1,		West of	_	180		1 3	A l	1 James		11					Swood St	
	3/1		2	-	1	1-11-				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1		Abeen -	Huesa A	ŧ.			Pants.	Sauma Sauma
- 1		7 17/1	# N	2	Me of lot					733	11 11	Constant Con	Nacia Nacem.	1 1		Some Grand		Print.	Hand Mark
		· Marin		9	) manipo	Payer (	1		-	1 2 E		h	Nagem :	1		The second		-47	4
i h	_				Salar Ladion	1		X 12 15 15 15 15 15 15 15 15 15 15 15 15 15		See A	11 11		Nasmi.	1		A June S.		A TANK	The state of
1		- 971			Collector Land		-	NE	3 3	See X	MY TY		Naca: N					1 1	THE PROPERTY OF THE PROPERTY O
	Turyp Salman Jamel F. 46 June 12 June	M. W. W. H. H. W. W. H. W.	MO		51.0					M. C. Low	11 1	BA	147 5	7 -	Hayne	1 . \		١	Take The
1,	James N	Prob M		-	VINAY D. E. ELEZZA		Sabir M		41/4 M	χ	-6-7		- 3				2	Gari	Bapehalli Bag Jun
	Salman	Mountain Ether	,	Prosod		Pathan Riyaz	Hungargeleur Sabir M. Salis	Vinayok Podrout	Shahemejnayas	straith shalein	Palpalli	3-3		2 shweda		Jan. H	Atter Schel Varsha Rismidan	Ajinkya G. Kulkani	ב
	Turup	man	>	100	GNIDHANG	Padhe	Hongar	Vinayo	१४४४	Strait	lag!	Pravah	Haim Robie	Mouke		Zaherri.	Varst	Ajinkyo	samaet Arman
	14	15	16		17	18	19	50	21	22	23	24	25	26	27	8	30	32.	