



Shanti Education Society's

## A.G.PATIL INSTITUTE OF TECHNOLOGY, SOLAPUR

### TRAINING AND PLACEMENT CELL

***Vision:*** To enhance creative strength in technical and analytical professionals to achieve empowerment of society.

***Mission:*** To inculcate technical and professional competencies along with determination, imagination, hope faith and passion for the profession.

***Efforts:*** The Training and Placement Cell functions under the supervision of a full time placement officer and operates all around the year to arrange training and campus interviews by various reputed companies. It plays crucial role in counseling and guiding the students for their successful placement. Training and Placement Cell functions with the main objective of shaping the engineering students to be readily deployable in industry like yours.

The Mission of Training and Placement Cell is to achieve maximum placement for students through dedication, attitude and complete involvement. The T&P cell holds the objective of acquainting the students of Institute with Industries. The Placement cell organizes and extends services towards collaborative placement activities. The cell conducts training activities for the third and final year students mainly focusing on Career planning, Personality Development Industry- Institute Interaction, off site training, Industrial visits, Campus Placements, Entrepreneurship Development. Continuous interaction of the cell with the industries also helps in achieving the above goals & motivating students to contribute in this direction. Placement Cell also helps students to improve their command on English language & Communication skills.

## **We mainly focused on**

- ❖ Career Guidance.
- ❖ Communication Skills.
- ❖ Personality Development.
- ❖ Aptitude Training and Practice.
- ❖ Mock Interviews.
- ❖ Industry Institute Interaction.
- ❖ Interview Technique.
- ❖ Resume Preparation.
- ❖ Guest Lecture.
- ❖ Industry Visits.
- ❖ Implant Training.
- ❖ Internship guideline.
- ❖ Group Discussion.
- ❖ Campus Interviews.
- ❖ Entrepreneurship Development.
- ❖ Email Writing.

In view of above Training and Placement Cell conducts various programmes like Group Discussions, Mock Interviews, and Aptitude Tests etc. to encourage students and to develop their skills. So in context of achieving this goal we organized the “Placement Week” for the Third and Final year students, in which we kept various sessions to groom student’s skills and personality. We had the session from quite well known personalities to acknowledge our students.

It gives me immense pleasure to present the annual report of Training and Placement Cell for the academic year 2020-21.

The team of 4 departmental coordinators and 1 full time Training and Placement Officer has successfully carried out the Training and Placement activities though out the year, which has been produced remarkable placements for this year till date.

### **Training and Placement Committee for A.Y.-2020-21**

| Sr. No. | Name             | Designation                    |
|---------|------------------|--------------------------------|
| 1       | Dr.S.A.Patil     | Principal                      |
| 2       | Prof.S.V.Patil   | Training and Placement Officer |
| 3       | Prof.V.D.Gaikwad | CSE Dept. T&P Coordinator      |
| 4       | Prof.A.S.Ligade  | CIVIL Dept. T&P Coordinator    |
| 5       | Prof. R.D.Metri  | E&TC Dept. T&P Coordinator     |
| 6       | Prof.B.D.Andagi  | MECH. Dept. T&P Coordinator    |
| 7       | Prof.N.D.Kharade | Training Coordinator           |

## **Pre-Placement Programs:**

The Training & Placement Cell exists at **AGPIT** conducts Training and Placement activities throughout the year. The Training & Placement Cell works closely with all the other Departments of the College in order to monitor student's growth in all respects.

## **Assets of Training & Placement Cell**

- ✓ In-house expert counseling team to guide our students on career point of view.
- ✓ In-house **T&P** staff coordinators to coordinate the placement activities.
- ✓ In-house aptitude trainer.
- ✓ In-house soft skill and communication skill trainer.
- ✓ In-house expert to team to conduct mock interview, Group Discussion and other Personality Development activities.
- ✓ In-house **T&P** student's coordinators to coordinate activities.
- ✓ **IIC (Industry Institute Interaction Cell)** for arranging industrial visit, implant training and expert talk by industrialist.
- ✓ Separate cabin to conduct the **Group Discussion**.
- ✓ On-line and off-line **Moodle software** to conduct **mock test**.
- ✓ Separate conference hall to conduct the expert talk, soft skill workshop, personality development practical's and campus drive activities.
- ✓ Organizing Technical events by placement cell.
- ✓ Separate interview panels to conduct one to one interview.
- ✓ In-house technical trainer to train on technical skills like **Java, Dot Net, PHP, Software Testing, Oracle Auto CAD etc.**

## **MOU With Different Industries**

**AGPIT** has signed with following companies

- ✚ **MOU** made on **08.10.2019** with **Treezec E-Solutions Pvt.Ltd. Mumbai** for **Campus Recruitment Training (CRT)** Program and Placements.
- ✚ **MOU** with **Global Talent Track Private Limited, Pune** for Technical and Company physical classroom training.
- ✚ **MOU** made on **24.10.2019** with **CareerPrime, Mysore** for Campus Recruitment Training and Placements.
- ✚ **MOU** made on **04.11.2019** with **ADJ Infotech, Solapur** for Technical Training and Placements

## **Special Activities of T&P Cell**

- ✚ Centre for Excellence for Soft Skills Development in accordance with **Treezac E-Solutions, Mumbai**
- ✚ Organizing Industrial Visit to our students of all Branches.
- ✚ Conducting Technical Training for our all final year students.

## **Role Played by T&P Cell**

- ✚ Separate cell has been established with one full time faculty.
- ✚ Corporate recruitments data update.
- ✚ Keep interacting with corporate people.
- ✚ Providing Guide-line to students to approach companies.
- ✚ Survey on recruiters' expectations from students.
- ✚ Feedback from employers of past batches.
- ✚ Alumni networking (Conducting Alumni meet at every year).
- ✚ Organizing training sessions on soft skill development.
- ✚ Conducting Technical Workshop for all our students.

### **A. Activities Conducted Under Training & Placement Cell**

| Sr.No. | Topic_Name                             | Date                           | For Whom          | Company_Name                                | Resource_Person      |
|--------|--|--------------------------------|-------------------|---|----------------------|
| 1      | Aptitude Training                      | 19.03.2020<br>to<br>03.04.2020 | All Students      | Face, Academy                               | Face_Faculties       |
| 2      | Importance of doing Internship         | 07.05.2020                     | T.E.-Mech. &Civil | SOHA Tech Ltd.                              | Mr.Vimal Ojha        |
| 3      | Importance of Python Programming       | 16.05.2020                     | T.E.-CSE&ENTC     | Giri's TechHUB, Pune                        | Mr.Adinath Giri      |
| 4      | Fundamentals of Automobile engineering | 16.05.2020                     | S.E.- Mech        | SOHA Tech Ltd.                              | Mr.Vimal Ojha        |
| 5      | Fundamentals of building structure     | 16.05.2020                     | S.E.-Civil        | SOHA Tech Ltd.                              | Mr.Vimal Ojha        |
| 6      | Interview Techniques                   | 18.05.2020                     | All_Students      | Vedic School Professionalism and Upskilling | Mrs.Vidhaka Kulkarni |
| 7      | Industry Ready and Jobs after COVID-19 | 19.05.2020                     | All_Students      | TechnoWings International IT Solutions      | Mr.Sourabh Gupta     |
| 8      | Application Development Skill          | 20.05.2020                     | T.E.-CSE&ENTC     | TechnoWings International IT Solutions      | Mr.Anirudh Gaikwad   |
| 9      | How to write resume                    | 20.05.2020                     | All_Students      | Face, Academy                               | Mr.Satish Sharma     |
| 10     | Artificial Intelligence and Robotics   | 29.05.2020                     | All_Students      | SI, UK                                      | Mr.Rupesh Banoor     |

|    |   |                          |                          |   |                          |
|----|---|--------------------------|--------------------------|---|--------------------------|
| 11 | Employability Skills  | 31.05.2020               | All_Students             | TnPlive                                 | Mr.Arun Ojha             |
| 12 | Importance of "Java Programming"  | 01.06.2020               | T.E.-CSE&ENTC            | Giri's TechHUB, Pune                    | Mr.Adinath Giri          |
| 13 | Goal Setting and Planning   | 03.06.2020               | All_Students             | EvolvingX,Pune                          | Mr.Amol Nitave           |
| 14 | Machine Learning  | 04.06.2020               | All_Students             | Aegis-IBM                               | Mr.Rajesndra Bogati      |
| 15 | Future of 3D Printing   | 08.06.2020               | All_Students             | 3 Idea Technologies,Mumbai              | Mr.Bibhu Mohapatra       |
| 16 | How to build Fast track Career Roadmap                                    | 13.06.2020               | All_Students             | Credit Suisse                           | ms.Pratibha Mishra       |
| 17 | Challenges and Career opportunities in IT industry-Post COVID-19          | 16.06.2020               | T.E.&B.E.(CSE&EnTC)      | Paramatrix Technologies, Mumbai         | Mr.Jacob A.              |
| 18 | Future jobs and Career for Engineers Post COVID-19                        | 19.06.2020               | T.E.&B.E.-CSE&ENTC       | Persistent System Ltd.,Pune             | Ms.Pooja Kothare         |
| 19 | Remote online proctored online examination The New Normal                 | 19.06.2020               | All_Students             | HireMee                                 | Dr.Sandhya Chintala      |
| 20 | Demystifying AI and Data Science  | 15.06.2020 to 19.06.2020 | All_Students             | Aegis-IBM                               | Mr.Rajesndra Bogati      |
| 21 | Full stack Development  | 22.06.2020               | T.E.&B.E. (CSE&EnTC)     | CodeWind Technologies                   | Corporate Trainer        |
| 22 | Future scope for Design Engineers Post COVID-19                           | 23.06.2020               | S.E.&T.E&B.E.(Mech.)     | Xyntech Solutions Pvt.Ltd.              | Mr.Prashant Mahajan      |
| 23 | Career opportunities in SAP   | 27.06.2020               | B.E.(Mech.)-Passedout    | Delphi Computech Pvt.Ltd.Pune           | Mr.Prashant Kelkar       |
| 24 | How to spend the first 90 day's in the first job summarised in 90 minutes | 28.06.2020               | B.E.(Mech.)-Passedout    | GTT,Pune                                | Mr.Akdhay Agarwal        |
| 25 | Interactive Interview Cracking and Job Hunting Technique                  | 28.06.2020               | B.E.(Mech.)-Passedout    | NeoSoft Technologies                    | Mr.Manish Thokare        |
| 26 | Career opportunities in Machine Learning and Its Importance               | 29.06.2020               | S.E.&T.E.&B.E.(CSE&EnTC) | Leadsoft IT Solutions                   | Mr.Suraj Pawar           |
| 27 | Cyber Security Meetup   | 04.07.2020               | T.E.&B.E.(CSE&EnTC)      | Aegis-IBM                               | Mr.Rajesndra Bogati      |
| 28 | Crises Leadership Series  | 04.07.2020               | All_Students             | GTT,Pune and Indian Chamber of Commerce | Mrs.Sheenam Ohrie        |
| 29 | The Power of Digital: Boosting sales through CX                           | 07.07.2020               | All_Students             | Cognilements                            | Mr.Samudragupta Latukdar |
| 30 | Live Micro services Architecture  | 07.07.2020               | All_Students             | Capgemini                               | Mr.Aliasagar Muchhala    |
| 31 | How to hunt job, how to get ready for job and Resume Writing              | 11.07.2020               | T.E.&B.E.(CSE&EnTC)      | M-Gratitude                             | Mr. Manish Thokare       |
| 32 | Making Artificial Intelligence Business Purpose                           | 11.07.2020               | All_Students             | Capgemini                               | Mr.Yoshowarfan Sowale    |
| 33 | The 4 and 50 challenge-Importance of continuing education                 | 13.07.2020               | All_Students             | IIT,Kanpur                              | Dr.Sudhir Misra          |
| 34 | Career opportunities in Digital Marketing                                 | 16.07.2020               | All_Students             | Panchaskar Technology                   | Er.Siddeshwar Tengle     |
| 35 | Road map to IT career   | 18.07.2020               | T.E.&B.E.-All            | Campus MARG                             | Mr.Dilesh Rao            |

|    |   |                         |                              |   |                     |
|----|---|-------------------------|------------------------------|---|---------------------|
| 36 | Interaction session on Pipeline Engineering                     | 18.07.2020              | T.E.&B.E.(Mechanical)        | Suvidhya institute of Technology Pvt.Ltd., Mumbai | Mr.Vasanat D.M.     |
| 37 | Techniques for effective Breathing and Calm Mind                | 19.07.2020              | All_Students                 | Art of Living                                     | Mr. Prasad Durg     |
| 38 | Future Jobs in various Sectors of Industry                      | 28.07.2020              | Mwch.&Civil(TE&BE)           | Suvidya Institute of Technology, Mumbai           | Mr. Vasant D Mestry |
| 39 | Aptitude Techniques   | 23.08.2020              | All_Students                 | Vincore   | Corporate Trainer   |
| 40 | You Are A Product   | 29.08.2020              | All_Students                 | Master Mind                                       | Jai Naidu           |
| 41 | Mock Test of TCS, Wipro and Infosys                             | 29.08.2020              | All Final Year Students      | Channel B.Tech                                    | Mr.Prabhu           |
| 42 | MatLab Master Class Series                                      | 01st to 30 sep.2020     | All_Students                 | Pantech Solutions                                 | Corporate Trainer   |
| 43 | How to crack mass recruiter drive (TCS-NQT, Wipro, and Infosys) | 05.09.2020              | All Final Year Students      | Channel B.Tech                                    | Mr.Prabhu           |
| 44 | FDP-Interface using EPC   | 05.09.2020 &12.09.2020  | Mech, CSE and ENTC faculties | SIT, Mumbai                                       | Mr. Vasant D Mestry |
| 45 | Goal Setting, Planning and Action                               | 10.09.2020 & 11.09.2020 | All_Students                 | FlyHigh   | Mr.Rahul Maske      |
| 46 | Corporate etiquette   | 08.09.2020              | T.E.-MECH.                   | T.P.O.  | Mr.S.V.Patil        |
| 47 | Resume Writing  | 09.08.2020              | B.E.-MECH.                   | T.P.O.  | Mr.S.V.Patil        |

### **B. Workshops Conducted Under Training & Placement Cell**

| Sr. No. | Training Program                           | Date                     | Recourse Person/Company                         | Class     |
|---------|--|--------------------------|---|-----------|
| 01      | C Programming                              | 15.10.2019 to 30.10.2019 | Corporate Trainer/Giri's Tech HUB, Pune         | F.E.(All) |
| 02      | Design and Development of Electric Vehicle | 30.10.2019 to 12.01.2020 | Corporate Trainer/ADJ Infotech                  | S.E.(All) |
| 03      | Aptitude and Soft Training                 | 19.10.2019 to 24.10.2019 | Corporate Trainer/CareerPrime, Mysuru           | B.E.(All) |
| 04      | Aptitude and Soft Training                 | 29.02.2020 to 03.03.2020 | Corporate Trainer/CareerPrime, Mysuru           | T.E.(All) |
| 05      | Python Programming (B.E.)                  | 22.02.2020 to 28.02.2020 | Corporate Trainer/Inter Skills Solution, Mumbai | B.E.-CSE  |

|    |                    |                             |   |          |
|----|--------------------|-----------------------------|---|----------|
| 06 | Ansys              | 22.02.2020 to<br>28.02.2020 | Corporate Trainer/Inter Skills<br>Solution, Mumbai    | B.E.-CSE |
| 07 | TCS Training       | 05.03.2020-12 Days          | Corporate Trainer/Giri's Tech HUB,<br>Pune            | T.E.-CSE |
| 08 | Aptitude Training  | 12.03.2020 to<br>14.03.2020 | Corporate Trainer/Giri's Tech HUB,<br>Pune            | B.E.-All |
| 09 | Python Programming | 20.06.2020, 15 Days         | Corporate Trainer/Giri's Tech HUB,<br>Pune            | B.E.-All |
| 10 | Python Programming | 20.07.2020 to<br>07.08.2020 | Corporate Trainer/LeadSoft IT<br>Solutions, Usmanabad | F.E.-All |
| 11 | Java Programming   | 03.08.2020 to<br>30.09.2020 | Corporate Trainer/Giri's Tech HUB,<br>Pune            | S.E.-CSE |
| 12 | MatLab             | 01.09.2020 to<br>30.09.2020 | Pantech Solutions, Pune                               | All      |

### **C. Placement Activities**

We invite companies for a campus recruitment process of final year students and scheduling the same.

Placement cell will take major initiative in organizing HR meet to bridge gap between academic institution and industry.

The placement cell acts a catalyst by concentrating on actions that enrich the students' career development and employability.

Post selection process will be taken care by placement cell between students and company.

I am pleased to announce the placement record till 29 July 2020 for academic year 2020-21. We have successfully placed students from all departments. The summary of placements is as given below.

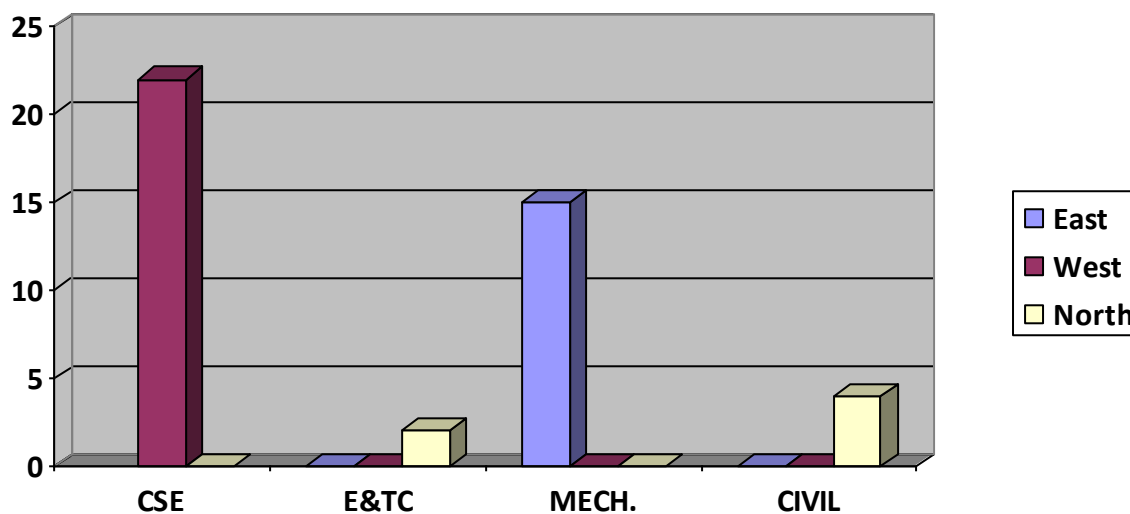
### Placement details for the Year 2020-21

| Name of the Company                  | No. of Students Selected |
|--------------------------------------|--------------------------|
| Roch Polymer India Pvt. Ltd., Mumbai | 08                       |
| Capgemini                            | 01                       |
| Cognizant                            | 01                       |
| Sankey Solutions, Mumbai             | 01                       |
| Silverlink Technologies, Mumbai      | 05                       |
| Qspiders, Pune                       | 13                       |
| Pinclick, Pune                       | 12                       |
| ADJ Infotech, Solapur                | 02                       |
| <b>Total</b>                         | <b>43</b>                |

### Branch-Wise Placement Summary for Academic Year-2020-21

| Sr. No.      | Branch's | Number of _Students_ Placed |
|--------------|----------|-----------------------------|
| 1            | CSE      | 22                          |
| 2            | E&TC     | 02                          |
| 3            | MECH.    | 15                          |
| 4            | CIVIL    | 04                          |
| <b>Total</b> |          | <b>43</b>                   |

### Placement Report A.Y. 2020-21



**Note: X- axis branches and Y-axis No. of Studnets**



## Our Recruiters



### **A.G.PATIL INSTITUTE OF TECHNOLOGY,SOLAPUR TRAINING & PLACEMENT CELL**

**NAME :Prof.S.V.Patil**

**DESIGNATION: Training and Placement Officer**

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